<table>
<thead>
<tr>
<th>CATEGORY</th>
<th>2020 BUDGETED AMOUNTS</th>
<th>2019 ACTUAL AMOUNTS</th>
<th>COMMENTS</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>INFLOWS</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>TOTAL INCOME</td>
<td>64,417</td>
<td>64,131</td>
<td></td>
</tr>
<tr>
<td>CLUB MEMBERSHIPS</td>
<td>11,259</td>
<td>11,259</td>
<td>2020 budget based on 2019 actual</td>
</tr>
<tr>
<td>CLUBHOUSE RENTALS</td>
<td>41,555</td>
<td>41,555</td>
<td>2020 budget based on 2019 actual</td>
</tr>
<tr>
<td>EVENT-RELATED INCOME</td>
<td>200</td>
<td>100</td>
<td>2020 Budget consist of $200 estimated cash collected at the holiday party in December assuming we have a party and we charge.</td>
</tr>
<tr>
<td>MIRALOMA LIFE ADVERTISING</td>
<td>5,953</td>
<td>5,953</td>
<td>2020 budget based on 2019 actual amounts.</td>
</tr>
<tr>
<td>RETAINED DEPOSITS</td>
<td>250</td>
<td>250</td>
<td>2020 budget based on 2019 actual amounts.</td>
</tr>
<tr>
<td>DONATIONS/EVENT INCOME RE TO MPIC CAPITAL IMPROVEMENT FUND AND OTHER CLUBHOUSE PROJECTS</td>
<td>5,000</td>
<td>4,910</td>
<td>This is hard to budget for. This is a placeholder item for potential donations/event income received specifically for the Capital Improvement Fund, capital campaign or other clubhouse projects.</td>
</tr>
<tr>
<td>DONATIONS - OTHER</td>
<td>200</td>
<td>104</td>
<td>This is for miscellaneous donations received</td>
</tr>
<tr>
<td><strong>OUTFLOWS</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>TOTAL EXPENSES</td>
<td>63,513</td>
<td>50,255</td>
<td></td>
</tr>
<tr>
<td>CIVIC PARTICIPATION</td>
<td>785</td>
<td>514</td>
<td></td>
</tr>
<tr>
<td>CIVIC PARTICIPATION:Coalition of San Francisco Neighborhoods (CSFN)</td>
<td>265</td>
<td>264</td>
<td>$45 Annual Dues in March, $150 Holiday Dinner donation in December, $70 for refreshments</td>
</tr>
<tr>
<td>CIVIC PARTICIPATION:OTHER</td>
<td>250</td>
<td>250</td>
<td>Miraloma Elementary Fun Run contribution in October</td>
</tr>
<tr>
<td>CIVIC PARTICIPATION:West of Twin Peaks Central Council (WOTPCC)</td>
<td>270</td>
<td>-</td>
<td>2020 includes Annual WOTPC dues of $270. No dues paid in 2019</td>
</tr>
<tr>
<td>CLUBHOUSE</td>
<td>27,750</td>
<td>20,332</td>
<td></td>
</tr>
<tr>
<td>CLUBHOUSE-CLEANING</td>
<td>3,750</td>
<td>3,748</td>
<td>2020 Budget is $233 a month for weekly cleaning and includes estimated costs of single event cleanings paid by renter, $400 special floor cleaning if necessary and $100 year end bonus to cleaner if approved.</td>
</tr>
<tr>
<td>CLUBHOUSE-CLUBHOUSE AND RENTAL MANAGER</td>
<td>6,500</td>
<td>6,500</td>
<td>2020 Budget is $500 a month fixed stipend to Mia Waller plus $500 year end bonus if approved.</td>
</tr>
<tr>
<td>CLUBHOUSE-FURNITURE AND EQUIPMENT</td>
<td>1,000</td>
<td>20</td>
<td>2020 Budget includes $500 approved for purchase of replacement chairs, $80 for chair cart, stage curtain rod replacement project if approved, supplies needed to complete kitchen ceiling light installation.</td>
</tr>
<tr>
<td>CLUBHOUSE-LANDSCAPING</td>
<td>5,400</td>
<td>6,260</td>
<td>2020 Budget is $400 a month plus $300 year end bonus to David Kimberling, if approved and $300 for gardening supplies.</td>
</tr>
<tr>
<td>CLUBHOUSE-REPAIRS</td>
<td>3,000</td>
<td>2,326</td>
<td>2020 Budget is $1000 for new stair hand rail if approved. $95 annual fire extinguisher inspection, annual piano tuning if necessary, supplies for annual deck and stairs maintenance, repair of 3 wood window frames in closets due to some rot, annual exterior caulking/paint repair, electrical cover plates in basement, paint front fence if approved.</td>
</tr>
<tr>
<td>CLUBHOUSE-SUPPLIES</td>
<td>1,100</td>
<td>1,010</td>
<td>2020 budget is based on 2019 actual. This includes cleaning supplies, filters, garbage bags, toilet and kitchen supplies, keys, lightbulbs.</td>
</tr>
<tr>
<td>CLUBHOUSE-OTHER</td>
<td>2,000</td>
<td>468</td>
<td>2020 Budget includes proposal by Daniel Homsey for a new street sign for clubhouse and replace current small square sign on fencing, if approved.</td>
</tr>
<tr>
<td>CLUBHOUSE CAPITAL IMPROVEMENT FUND-ANNUAL CONTRIBUTION TO SAVINGS ACCOUNT</td>
<td>5,000</td>
<td></td>
<td>2020 budget is based on estimated remaining cash at end of year. This is the minimum amount to add to the savings account specifically for the clubhouse</td>
</tr>
<tr>
<td><strong>FUNDRAISING AND MEMBERSHIP</strong></td>
<td>590</td>
<td>120</td>
<td>This is the estimated cost for purchasing 5000 Membership remit envelopes (2 year supply) possibly needed during year and by January 2021. Cost of envelopes and other stationery if needed.</td>
</tr>
<tr>
<td>Description</td>
<td>2019</td>
<td>2020</td>
<td>Note</td>
</tr>
<tr>
<td>----------------------------------------------------------------------------</td>
<td>------</td>
<td>------</td>
<td></td>
</tr>
<tr>
<td><strong>INSURANCE POLICIES</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Officers and Directors Liability Insurance</td>
<td>1,858</td>
<td>1,858</td>
<td>2020 budget based on 2019 actual amount. Paid in May</td>
</tr>
<tr>
<td>Clubhouse Property and Liability Insurance</td>
<td>4,793</td>
<td>4,815</td>
<td>2020 budget based on 2019 actual amount. Consider removing $100 a year business property insurance coverage.</td>
</tr>
<tr>
<td><strong>INTERNET AND WEB</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>INTERNET AND WEB-HOSTING</td>
<td>280</td>
<td>-</td>
<td>2020 Budget is for annual web hosting, etc with Aaron Proctor and FWD labs.</td>
</tr>
<tr>
<td>INTERNET AND WEB-OTHER</td>
<td>400</td>
<td>547</td>
<td>2020 Budget is cost of possible web page design changes</td>
</tr>
<tr>
<td><strong>MIRALOMA LIFE</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>MIRALOMA LIFE-DELIVERY</td>
<td>3,000</td>
<td>2,695</td>
<td>2020 Budget is for 4 carriers delivering 10 issues. Holiday bonus not included since there will likely be new carriers starting in September 2020</td>
</tr>
<tr>
<td>MIRALOMA LIFE-PRINTING</td>
<td>9,602</td>
<td>9,808</td>
<td>2020 Budget based on 2019 actual amount. 10 issues of printing at $960.23 per month</td>
</tr>
<tr>
<td><strong>MPIC EVENTS</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>MPIC EVENTS-OTHER UNIDENTIFIED MPIC EVENTS</td>
<td>8,100</td>
<td>2,821</td>
<td>2020 budget for unplanned events such as possible movie nights</td>
</tr>
<tr>
<td>MPIC EVENTS-POSSIBLE FUNDRAISER FOR CLUBHOUSE EARTHQUAKE RETROFIT</td>
<td>1,000</td>
<td>791</td>
<td>Proposed by Jean and Todd. 2020 budget: $1000 for an event to fund Clubhouse EQ retrofit if approved.</td>
</tr>
<tr>
<td>MPIC EVENTS-ELECTION NIGHT</td>
<td>50</td>
<td>-</td>
<td>Mandatory third week in June</td>
</tr>
<tr>
<td>MPIC EVENTS-HOLIDAY PARTY</td>
<td>1,800</td>
<td>1,862</td>
<td>2020 Budget for holiday party, if approved.</td>
</tr>
<tr>
<td>MPIC EVENTS-POSSIBLE NEIGHBORHOOD WIDE BLOCK PARTY</td>
<td>4,000</td>
<td>-</td>
<td>Proposed by Stephanie Boudreau. 2020 budget amount if approved.</td>
</tr>
<tr>
<td>MPIC EVENTS-RESILIENT MIRALOMA PARK TOTALS</td>
<td>750</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>MPIC EVENTS-RESILIENT MIRALOMA PARK-SPECIAL NEWSLETTER INSERTS</td>
<td>400</td>
<td>-</td>
<td>2020 Budget includes cost of printing/inserting Help/OK signs into newsletter</td>
</tr>
<tr>
<td>MPIC EVENTS-RESILIENT MIRALOMA PARK-OTHER RESILIENT MIRALOMA PARK</td>
<td>100</td>
<td>-</td>
<td>2020 Budget for unidentified costs</td>
</tr>
<tr>
<td>MPIC EVENTS-RESILIENT MIRALOMA PARK-BLOCK CHAMPIONS</td>
<td>250</td>
<td>-</td>
<td>2020 Budget for as yet unidentified Block Champion program event costs</td>
</tr>
<tr>
<td><strong>MPIC UTILITIES</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>MPIC UTILITIES-GAS AND ELECTRIC</td>
<td>1,634</td>
<td>1,634</td>
<td>2020 Budget based on 2019 actual</td>
</tr>
<tr>
<td>MPIC UTILITIES-PHONE AND VOICEMAIL</td>
<td>-</td>
<td>151</td>
<td>Google Voice is $0 cost</td>
</tr>
<tr>
<td>MPIC UTILITIES-WASTE COLLECTION</td>
<td>1,521</td>
<td>1,521</td>
<td>2020 Budget based on 2019 actual</td>
</tr>
<tr>
<td>MPIC UTILITIES-WATER</td>
<td>454</td>
<td>454</td>
<td>2020 Budget based on 2019 actual</td>
</tr>
<tr>
<td>MPIC UTILITIES-INTERNET/WIFI FOR CLUBHOUSE</td>
<td>570</td>
<td>266</td>
<td>2020 Budget of $45 a month. Initial one year subscription expires 10/31/2020 and price will increase.</td>
</tr>
<tr>
<td><strong>NEIGHBORHOOD EMERGENCY RESPONSE TEAM (NERT)</strong></td>
<td></td>
<td></td>
<td>2020 Budget estimate needed for any NERT activities</td>
</tr>
<tr>
<td><strong>OFFICE EXPENSES</strong></td>
<td>100</td>
<td>26</td>
<td>paper, markers, pens, nametags, stamps, envelopes, other office supplies</td>
</tr>
<tr>
<td><strong>PAYPAL AND STRIPE FEES</strong></td>
<td>1,040</td>
<td>1,040</td>
<td>2020 Budget based on 2019 actual. Fee is 2.9% plus .30 for rents and membership fees received via Paypal and Stripe</td>
</tr>
<tr>
<td><strong>RENT EXPENSE- PARKING LOT</strong></td>
<td>1</td>
<td>1</td>
<td>Annual rent to SFPUC</td>
</tr>
<tr>
<td><strong>TAX EXEMPTION RELATED EXPENSES</strong></td>
<td>-</td>
<td>762</td>
<td>None expected for 2020</td>
</tr>
<tr>
<td><strong>TAXES</strong></td>
<td>935</td>
<td>888</td>
<td></td>
</tr>
<tr>
<td>TAXES-CITY AND COUNTY</td>
<td>900</td>
<td>853</td>
<td>San Francisco property tax for clubhouse property paid in April and December. Property tax may be less if we qualify for the welfare exemption.</td>
</tr>
<tr>
<td>TAXES-STATE</td>
<td>35</td>
<td>35</td>
<td>Annual fee to Secretary of State and $10 to FTB Form 199 in May</td>
</tr>
<tr>
<td><strong>Net Difference:</strong></td>
<td>904</td>
<td>13,876</td>
<td>Income exceeds expenses</td>
</tr>
</tbody>
</table>
